

WHO'S WHO

AMONG THOSE SERVING THE TAX & ACCOUNTING PROFESSION



COMPANY OVERVIEW

Concur is a provider of travel and expense reporting software. A pioneer in the Software-as-a-Service (SaaS) space, Concur's solutions enable clients to seamlessly capture and automatically combine credit card charges, itinerary information, and electronically submitted receipts to quickly create accurate expense reports online and on smart mobile devices – giving companies more control and awareness over employee spend while employees get organized and save time. Concur has been the leader in the expense management field for the past 18 years and counting, and is considered one of the fastest-growing SaaS companies in the world.

MARKETS SERVED

Concur's solutions serve companies of all sizes in markets across the globe. Our clients reside in over 100 countries, and we process more than \$50 billion in T&E spend yearly.

SOLUTION FOCUSED PRODUCTS OVERVIEW

Concur Small Business is an automated, cloud-based and mobile expense reporting solution with the ability to transfer approved expense reporting data to your accounting system, including a direct integration with Intuit QuickBooks™. Concur Small Business leverages Concur's extensive history as a market-leading provider of expense reporting technology and merges it with the portability and streamlined interface required by today's small businesses. The result is an effective, easy-to-use application that allows people to create, submit and approve expense reports anytime, anywhere either online or with their Android™, BlackBerry™ or iPhone™ devices.

Through the mobile application, Concur automatically captures transaction data from both personal and corporate credit cards, making them available for import into expense reports. By automating the entire process and eliminating the need for paper receipts, spreadsheets and lengthy reimbursement cycles, Concur reduces the time and hassles associated with expense reporting – simplifying the accounting process and helping companies better track costs and manage cash.



Concur Small Business allows employees to manage all aspects of the expense reporting process, using our online solution and smartphone apps to:

- Capture cash receipt images, automatically attach it to an expense, and manage all receipts within the Receipt Store.
- Import credit card transaction data to automatically create a new expense report.
- Reimburse employees through the Expense Pay solution's automated bank transfers.
- Automatically create one-click expense reports from travel itineraries through integration with TripIt Pro.
- Sync with QuickBooks to import expense categories, employee data, customers, classes and jobs into Concur, then post approved expenses back into QuickBooks.
- Edit, delete, or enter new expenses for items such as meals or tips.
- Assign an appropriate classification for each expense.
- Submit an expense report for approval.
- Review reports details, approve or reject expense reports.

ACCOUNTANT PROGRAM

The Concur Advisor Program enables accounting professionals to bring this functionality and their knowledge to their clients. Participating accounting professionals can quickly take control of their own expense reporting, better serve their clients and ultimately grow their practice. In addition, members may obtain CPE credits, access Concur's specialized support, and refer our services to their own clients for additional rewards. Learn more at www.concur.com/cpa.

CUSTOMER SUPPORT PROFILE

Concur Small Business clients can work with a dedicated Concur specialist and corresponding support team on a per-company level. Concur specialists aid clients during implementation of our solution as well as provide training to users throughout the course of their relationship with Concur. Alternatively, Concur Advisors can elect to be the primary sales and support relationship to their clients.

MOST SMALL BUSINESSES DON'T REALIZE THEY CAN NOW SAVE UP TO 80% IN EXPENSE REPORTING TIME.

As a member of the Concur Advisor Program, you can provide an online and mobile solution that will help reduce your clients' risk of fraud and error while trimming up to 80% of the time it takes them to process expense reports manually.



SOFTWARE

Concur

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By joining the Concur Advisor Program, you'll be able to expand your capabilities and offer your clients something they've probably never received before: sound advice about expense management. Being a Concur Advisor also provides access to a free subscription for you, discounts for your clients, and educational resources that will not only increase your knowledge, but include up to four hours of CPE credit.

For more information about enrolling in the Concur Advisor Program—and to see how Concur Small Business edition works as an add-on to QuickBooks and other popular accounting software—go to concur.com/cpa.